

LISA M. MARCHESE

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PROFESSIONAL SUMMARY

Diligent, analytical, and communicative leader, professor, and trial attorney with extensive litigation, advice, and counseling experience in complex commercial and financial disputes. Extensive experience in teaching undergraduates, law students and business professionals. Area of focus on teaching legal English communication and litigation skills to law students and attorneys; international corporate and commercial practices and communication skills to graduate students and business professionals. Adept at preparing versatile lesson plans highlighting fundamental concepts and principles of law and commercial business practices. Establishes productive relationships with students and faculty members, promoting productive, interactive, and engaging environments. Has consistently received high ratings from students for her innovative and interactive teaching methods. Has tried to verdict over 100 jury trials in United States federal and state courts combined while providing expertise in government contract formation, administration, and counseling on a wide range of performance disputes and compliance matters. Named as one of America's Leading Business Lawyers by Chambers USA, Best Lawyers in America for Commercial Litigation and Construction Law by Best Lawyers, and consistently maintaining a top spot of the "Top 50 Washington Super Lawyers" and "Top 100 Super Lawyers," among countless other awards.

RELATED PRACTICES

Commercial Litigation
International Arbitration
Business English

Crisis Management
Risk Assessment Advise & Counseling
International Commercial Practices

Environmental and Natural Resources
Energy Regulation and Litigation
Internal Corporate Investigations

EDUCATION

Ambasciata d'Italia in Washington, DC

Dichiarazione di Valore – *Juris Doctor* – Law

2019

Oxford Seminars

TESOL/TESL/TEFL Certification

Georgetown University Law Center

J.D.

1987

Law review

Catholic University of America

B.A. (*Summa Cum Laude*)

1984

Phi Beta Kappa

Harry S. Truman Scholar, Washington State

AWARDS AND RECOGNITIONS

Named to America's Top 100 Civil Defense Litigators

2018

Named "America's Leading Business Lawyers," Litigation: General Commercial, Chambers, USA

2013 – 2018

Named one of the Best Lawyers in America, Commercial Litigation and Construction Law, Best Lawyers

2013 – 2018

Named "Top 50 Washington Women Super Lawyers"

2013 – 2017

Named "Top 100 Super Lawyers"

2013 – 2016

Named as a Washington Super Lawyer

2006, 2009 – 2017

Local Litigation Star, Alaska, Benchmark Litigation

2015

Local Litigation Star, Washington, Benchmark Litigation

2015

Named a "Top Female Trial Attorney," Law 360

2012

Named a “Top Women Washington Lawyers,” Law & Politics	2010
Named “Top Lawyer in Washington,” Washington CEO Magazine	2008
Named “Top Lawyer in Washington,” Avvo Inc.	2008
Inducted into American Board of Trial Advocates	2008

TEACHING EXPERIENCE

<i>Catholic Community Services of King County</i> <i>Youth Tutoring Program</i> Academic Tutor	2018 - Present
<ul style="list-style-type: none"> Teach reading, math, and science to elementary and middle school students in educational enrichment program serving public housing communities in Seattle, WA. 	
<i>American Board of Trial Advocates Foundation Masters in Trial Program (MIT)</i> Instructor	2014 – Present
<ul style="list-style-type: none"> Teach all skills of trial practice for MIT programs offered to Bar Associations throughout the world. Served as teaching faculty for international programs in Berlin, Germany, Dublin, & Milan 	
<i>American Board of Trial Advocates Foundation Masters in Trial Program</i> Instructor	2008 – Present
<ul style="list-style-type: none"> Teach all skills of trial practice for MIT programs offered to Bar Associations throughout the United States. 	
<i>Seattle University School of Law, Seattle, WA</i> Adjunct Professor of Law	2000 – Present
<i>University of Washington School of Law, Seattle, WA</i> Adjunct Professor of Law	2000 – 2010
<i>National Institute of Trial Advocacy</i> Faculty Member & Instructor	2000 – 2010
RELATED EXPERIENCE	
<i>M-Power, Milano Italy</i> Senior Partner	2020 - Present
<i>Smile Communications Group, Milano, Italy</i> Communications Consultant	2019 - 2020
<i>Davis Wright Tremaine LLP, Seattle, WA</i> Partner	2015 – 2018
<i>Dorsey & Whitney, Seattle, WA</i> Partner, Trial Department Head, Seattle, and Anchorage	2008 – 2015
<i>Stafford Frey Cooper, Seattle, WA</i> Shareholder	1998 – 2006
<i>King County Prosecutor’s Office, Seattle WA</i> Senior Deputy Prosecuting Attorney	1989 – 1998
<i>United States Senate, Washington, D.C.</i> Legislative Assistant to Hon. Daniel J. Evans	1983 – 1988

United States Senate, Washington, D.C. **1979 – 1983**
Staff Assistant to Hon. Henry M. Jackson

PROFESSIONAL AND COMMUNITY ACTIVITIES

Pacific Northwest Defense Coalition
Member **2014 – Present**

Litigation Counsel of America
Fellow **2008 – Present**

The William L. Dwyer American Inn of Court
Member Emeritus **2000 – Present**

Puget Sound Association of Phi Beta Kappa
Member, Board of Trustees **2009– 2013**

Italian American Chamber of Commerce of the Pacific Northwest
Member, Board of Directors **2014 – Present**

Washington Defense Trial Lawyers
Member, Board of Trustees **2010 – 2016**
Member, Product Liability Committee **2008 – 2011**

Federal Bar Association of the Western District of Washington
Member **2000 - Present**

LANGUAGE SKILLS

English: Native Proficiency

Italian: Business Proficiency (CEFRL – C1)

2016

NEWS

Municipality of Anchorage Settles with Davis Wright Tremaine Client, PND Engineers **2017**

Chambers USA Recognizes Davis Wright Tremaine LLP in 33 Practice Areas and Names 89 Attorneys “Leading Lawyers for Business” **2016**

Interview, “Trial Pros: Davis Wright’s Lisa Marchese,” Law360 **2016**

“How Top Trial Lawyers Derail Experts on Cross-Examination,” Law360 **2015**

Chambers USA Recognizes Davis Wright Tremaine LLP in 31 Practice Areas and Names 86 Attorneys “Leading Lawyers for Business” **2015**

Seven Attorneys Join Davis Wright Tremaine LLP in Seattle and Anchorage, Enhancing the Firm’s Government Contracting, Litigation, and Construction Practices **2015**

PUBLICATIONS

Litigation News, Washington State Bar Association
 “Witness Preparation: What to Do, What Not to Do, and Best Practices” **2013**

Litigation News, Washington State bar Association
 “Choosing a Theme for Trial: In a Courtroom, the Facts Don’t Speak for Themselves” **2011**

IPBA Journal

“Representing Asian Clients in High Stakes US Jury Trials – A Conceptual Framework
And Basic Considerations” **2017**

PRESENTATIONS

Trial Strategies from the Experts CLE, Seattle, WA, USA
“Persuasion & the Art of Story Telling” **2017**

Davis Wright Tremaine Monthly Business CLE, Seattle, WA, USA
“On Time & On Budget: Risk Mitigation Strategies for Successful Management of
Construction Projects” **2017**

Pacific Northwest Defense Coalition Cybersecurity Seminar, Microsoft Campus, Redmond,
WA, USA
“Cybersecurity Requirements for Federal Contractors” **2017**

2016 Annual Tort Law Update, Washington Defense Trial Lawyers, Seattle, WA, USA
“Delivering Persuasive Openings and Closings” **2016**

Pacific Northwest Defense Coalition, Seattle, WA, USA
“Insider threat Assessment & Cybersecurity” **2016**

Washington Defense Trial Lawyers Annual Convention, Whistler, British Columbia
“The Art of Persuasion at Trial” **2016**

Davis Wright Tremaine, Anchorage, AL, USA
“Cleaning Up After the Federal Government in Alaska: Environmental Strategies and
Policy Considerations for Landowners and Contractors on Contaminated Land” **2015**

Lorman CLE: Tricks Traps and Ploys Used in Construction Scheduling in Washington
“Claims Avoidance and Risk Management” **2014**

Advanced Trial Advocacy Institute, Seattle University School of Law, WA, USA
“Jury Selection” **2014**

Washington Defense Trial Lawyers Annual Construction Law Update
“Differing Site Conditions: Identifying and Managing Subsurface Risks” **2013**

Washington State Bar Association Annual Litigation Section Seminar
“Closing Argument: Bringing it all Home” **2011**

King County Bar Association, Young Lawyer’s Division
“An Introduction to Motions Practice” **2010**

Lorman CLE, Managing the Construction Project to Maximize Profit & Safety in Alaska
“Risk Management in Public & Private Construction Projects” **2010**

Washington Defense Trial Lawyers CLE
“Early Risk Assessment & Mediation Strategies” **2010**

Dante Alighieri Society of Washington
“Un Viaggio Attraverso l’Inferno di Dante” **2009**

NBI “Working with Expert Witnesses”	2008
NBI “A View from Their Bench: Evidence and Expert Testimony best Practices”	2008
IPBA Annual Conference, Los Angeles, CA, USA “Representing Asian Clients in High Stakes U.S. Jury Trials”	2008
Lorman, Seattle, WA, USA “Rule of Evidence in Washington: Hearsay”	2008
NBI “Advanced Expert Witness Deposition Tactics: How to Defend Your Expert’s Deposition”	2007
NBI “What Civil Judges Need You to Know”	2007
NBI “Dirty Litigation Tactics: How to Deal with the Rambo Litigator”	2007
Construction, An Owner’s Challenges, Dorsey & Whitney Construction Practice Group Client Symposium, Minneapolis, MN “Selecting the Contractor and Design Professional”	2007
Dorsey & Whitney White Collar Practice Group Symposium, Seattle, WA “Critical Early Decisions in Internal Investigations”	2007
NBI “Advanced Expert Witness Deposition Tactics”	2006
Washington Defense Trial Lawyers “Opening Statements”	2006
University of Washington School of Law Staff Colloquium “Lord Mansfield & American Jurisprudence”	2006